



# Equipment/Fixture Financing Fax Cover Sheet

D/N

To: AgStar Financial Services      From (name of dealer / broker / originating institution):  
 \_\_\_\_\_

Attn: Credit Desk Department      Dealer Salesperson / Broker / Originator Contact:  
 \_\_\_\_\_

Fax: 1-507-288-7735      Applicant: \_\_\_\_\_

Phone: 1-866-529-2080      Dealer/Broker/Institution Fax #: \_\_\_\_\_  
 Dealer/Broker/Institution Phone #: \_\_\_\_\_  
 Dealer/Broker/Institution E-mail: \_\_\_\_\_

**Note: Attach completed application and invoice (if available) with fax. If this equipment is for more than \$100,000 and part of a larger expansion/project, please give a description of project.**

Item Description (include year, make, model, hours and serial number): \_\_\_\_\_

New     Used      Normal Cash Sales Price (not list price): \$ \_\_\_\_\_  
\*Amount of financing requested?: \$ \_\_\_\_\_

To your knowledge, will this equipment be used for custom work?  Yes  No  
Estimated usage level (hrs/yr. or acres/yr. or miles/yr.): \_\_\_\_\_

For non-mobile equipment, what percentage of the amount requested are for "soft costs" (electrical wiring, concrete, installation, fees, and other non-recoverable items)?: \_\_\_\_\_ %

**A deeded legal description to the nearest 40 acres is required on all lease requests of non-mobile equipment, or any equipment that may be considered attached to, or part of, the real estate. A Severance/Easement Agreement will be completed at lease signing.**

**Equipment Location - including: Address, City, State, Zip & County (if different from above address):**

<b>Legal Description, along with Record Owner, for Location of Non-mobile Equipment :</b>	<b>County &amp; State</b>
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**Type of Financing:**  Lease     Loan      Term:  2yr     3yr     4yr     5yr     7yr

**\*\*Payment Frequency:**  Monthly     Semi-Annual     Annual     Seasonal (describe) \_\_\_\_\_

**\*\*\*Interest Rate Type (loans):**  
 1 yr Fixed     Fixed for life of the loan     Other/Special (describe) \_\_\_\_\_

**\*\*\*Lease Factor Quoted:** \_\_\_\_\_ **Lease Residual Quoted:** \_\_\_\_\_ (FPO/TRAC % or FMV)

Who will handle closing?  Dealer     Broker/Institution     AgStar

Estimated Delivery Date: \_\_\_\_\_ Will partial vendor payments be required prior to item(s) being fully delivered, and operational? (if yes, describe):  Yes     No

Comments/Special Structuring Requests: \_\_\_\_\_

\*Leases: IRS guidelines state that "true tax leases" are based on the normal cash sales price of the unit, and not on the boot difference. AgStar requires that for tax leases, dealers purchase trade-ins directly from the customer and the lease be based on the normal cash sales price. If this is not possible, contact AgStar.

\*\*Leases: First payment is due at closing, except for monthly payment leases. For monthly payments, the first and last lease payments are due at closing. All leases, except variable rate leases, have payments fixed for the term of the lease.\*\*\***IMPORTANT: AgStar lease and loan pricing are valid on a calendar month for fully funded and closed transactions (subject to change).** Any quote issued in months before final closing, may not be honored. Forward lock-in options are available for a fee. AgStar loans, are by regulation, not available everywhere.